

EDUCATION

University of North Carolina at Chapel Hill – Chapel Hill, NC

August 2022-

B.A. Economics; Minor in Shuford Program for Entrepreneurship

- GPA 3.808
- Relevant Courses; Advanced Entrepreneurial Insight Lab, Data Science and Econometrics, The Economics of Entrepreneurship, Venture Creation Workshop, Intermediate Microeconomics, Introduction to Business

Honors and Awards

- Dean's List (Spring 2023, 2024)
- Commended National Merit Scholar
- Standardized Test Scores – SAT: 1550 (780 English, 770 Math)

EXPERIENCE

NetworkTree.app – New York, NY

April 2024 – August 2024

Fundraising and GTM Strategy Lead

- Co-led the pre-seed fundraising round alongside the CEO, raising two investments at a \$6M post-money valuation
- Designed Q4 GTM strategy and recruited, interviewed, and hired brand ambassadors to scale revenues across five states
- Executed investment pitches and conducted outreach to 80+ angel investors, accelerators, and early-stage VCs
- Advised on fundraising allocation across operations to maximize pre-seed runway and efficiently scale team
- Consulted on the optimal timing and terms of Network Tree's seed round to build a fundraising strategy and timeline
- Developed financial projection models, a data room, and pitch decks to better communicate Network Tree's traction

Rye City School District; Office of Business and Finance – Rye, NY

June 2023 – August 2023

Accounting Intern

- Reconciled bank statements with district bookkeeping, building spreadsheets to account for \$50M+ balances
- Prepared for annual state audit by internally auditing district books and conducting inventory on material assets
- Consulted on funding allocation strategies to effectively distribute district's \$80M+ annual budget
- Heightened personal understanding of NYS tax law, debt-financing math, and financial statements analysis
- Developed fluency in Microsoft Excel and leveraged such skills to optimize district's use of fintech resources

LEADERSHIP AND COMMUNITY INVOLVEMENT

Heel Tank Media – Chapel Hill, NC

March 2024 -

Founder, President

- Wrote and published research-backed blogs on VC fundraising trends, equity investment math, and GTM strategy
- Distributed publications to 500+ viewers and expanded personal network of founders and VCs in research triangle
- Designed and built an open forum for entrepreneurial finance, creating a sustainable community of investors at UNC

Kenan Flagler Entrepreneurial Apprenticeship – Chapel Hill, NC

February 2024 -

Founding Design Team, Head of Program Benchmarks

- One of ten UNC students managing \$1M in alumni-funding to build and lead a premier entrepreneurial apprenticeship
- Leveraging school's network of alumni founders and executives to provide student founders with authentic mentorship
- Building a social networking application to connect alumni growth equity investors/VCs with founders raising capital

UNC Venture Capital Club – Chapel Hill, NC

February 2024 -

Executive Team, VCIC Assistant

- Designing and leading the annual Venture Capital Investment Competition, serving 100+ aspiring investors at UNC
- Overseeing educational efforts of the club to teach 200+ members about investment theses, term sheets, and more
- Facilitating networking sessions and learning opportunities to connect club members with active venture investors

Leukemia and Lymphoma Society – Rye, NY

December 2021 – March 2022

Fundraising Manager

- Recruited, assembled, and led a team of 15+ volunteer fundraisers to source investments in blood cancer research
- Designed and implemented innovative fundraising strategy that raised \$940K+ in a three-month campaign
- Curated a fluency in public speaking, presenting, and negotiations in service of nation's largest blood cancer non-profit